

EAS Sales

Mel Foster Company

eassales.com

Best in Class Manufacturers' Representative Company
Serving the Electronics Industry Since 1924













EAS, a division of Mel Foster Company, is a 100% employee-owned, customer-focused electronics manufacturers' representative serving OEM, distributor and CEM customers with sales resources in Northern Illinois and Southern Wisconsin.

















EAS Sales was acquired by the Mel Foster Company in 2010, one of the most respected technology manufacturer representatives in the United States. The Mel Foster Company has global partnerships with top-tier manufacturers and distributors in a wide range of applications.

As a technology products and service leader, our mission is to deliver innovative solutions to our customers, principals and partners through engaged, knowledgeable employees.

Suppliers

Principal	Products	Distribution Partners
 www.3Mconnectors.com	Internal and External Twin Axial Cable Assemblies, Round Conductor Flat Cables, Wire-to-Board Connectors, Input/Output Connectors, Wire-to- Wire Connectors, Board-to-Board Connectors	Allied, Arrow, Avnet, Digi-Key, Heilind, Mouser, Newark, TTI
 www.ablicinc.com	Power Management IC's, EEPROMs, Low Power Op-Amps, Temperature Sensors, Comparators	Avnet, Digi-Key, Master, Mouser
 www.amd.com	Embedded Processors (EPYC, Ryzen, R-Series, G-Series), Embedded Graphics (Radeon Ultra-High Performance, Radeon High Performance, Radeon Power-Efficient), and Application Specific Solutions	Arrow, Avnet, Synnex
 www.qats.com	Advanced Thermal Solutions, Inc. (ATS) is a complete thermal solutions provider. ATS manufactures more than 5,000 types of high and ultra-performance heat sinks. They offer industry-leading liquid cooling solutions, the broadest off-the-shelf Heat Pipeline on the market, expert consulting and design services, research quality test equipment, and leading-edge R&D.	
 www.apexanalog.com	Apex Microtechnology manufacturers High Voltage and High Current Operational Amplifiers, PWM Amplifiers, Sine Wave References	
 www.azoteq.com	ProxSense Capacitive Touch, ProxFusion Sensor Array, LightSense LED Switches, PowerSense LED Controller IC	Digi-Key, Future, Mouser
 www.cinch.com	Connector brands including Johnson, Semflex, Stratos, Trompeter, and Midwest Microwave with products including Coax Connectors and Adaptors, Attenuators, Plugs and Jacks, RF and Microwave Interconnect and Assemblies, Mil/Aero Optical Components, Terminations and Couplers, ModICE Enclosures	Allied, Arrow, Avnet, Digi-Key, Heilind, Mouser, Master, Newark, Richardson, PEI Genesis
 www.cde.com	Cornell Dubilier is a leading manufacturer of Aluminum Electrolytic, Mica Capacitors, AC Film Capacitors, and DC Film Capacitors	
 www.dialight.com	Dialight manufactures LED Panel Indicators, Thru hole and SMT Circuit Board Indicators, LED Light Pipes, and LED Lighting Solutions	
 www.diodes.com	Products include MOSFETs, Diodes, Rectifiers, Transistors, Protection Devices, Gate Drivers, AC/DC and DC/DC Convertors, Switching Regulators, LED Drivers, Hall Sensors, LDOs, Logic Devices, Motor Controllers, USB Switches, USB Chargers IC, Audio Solutions, PCIe Switches, PCIe/PCI Bridges, Analog Switches, Bus Switches, Protocol Switches, Display Interface Switches, Buffers, Level Shifters, UART, LVDS, Clocks and Timing Solutions	
 eao.com	EAO Corporation is a global technology leader and manufacturer of Human Machine (HMI) Systems and Components serving the transportation, machinery, heavy-duty, lifting and moving, specialty vehicle, medical and automotive markets.	
 www.eurotech.com/en	Eurotech is a provider of Embedded Boards, IoT/M2M Components and Solutions, Software and Solution Design Services, People/Passenger Counters, Facial Recognition Systems, Rugged Mobile and Stationary Computers, Portable and Body Worn Computers.	

Suppliers

	Products	Distribution Partners
 FARADAY www.faraday-tech.com	Faraday Technology is a leading designer/manufacturer of Mixed Signal ASICs and SoCs	
 ILLINOIS CAPACITOR, INC. www.illinoiscapacitor.com	Illinois Capacitor, now wholly owned by Cornell Dubilier, supplies Aluminum Electrolytic, Metalized Film, Power Film, Supercapacitors (Ultra Capacitors)	
 InnoSenT <small>INNOVATIVE SENSOR TECHNOLOGY</small> www.innosent.de/en	InnoSenT is one of the leading suppliers of radar technology for automotive and industrial markets with standard products and customer specific solutions.	
 Kingston <small>TECHNOLOGY</small> www.kingston.com	Embedded Memory Products, including eMMC, MCP, mSATA, M.2 SATA, microSD and DRAM	Arrow, Avnet, Future
 Littelfuse <small>Expertise Applied Answers Delivered</small> www.littelfuse.com	Fuses; PolySwitch PTC Fuses; Varistors; Gas Discharge Tubes (GDTs); SIDACTor® Devices; Silicon Protection Array (SPA) Devices; Thyristors; TVS Diodes; PulseGuard® ESD Suppressors; Reed Switches, Relays, and Sensors	Arrow, Digi-Key, Future, Hughes-Peters, Marsh, Mouser, Newark, TTI
 muRata www.murata.com	Murata is a global leader in the design, manufacturing and supply of advanced electronic materials, leading-edge electronic components, and multi-functional, high-density modules	
 Nidec <small>-All for dreams</small> www.nidec-copal-electronics.com/us	Nidec manufactures switches, pressure sensing units, pressure gauges, micro turbo blower, brushless DC fans, encoders, potentiometers, liquid leak sensors, joystick encoders, DC geared motors and pressure switches.	
 NMB www.nmbtc.com	NMB produces AC and DC Axial Fans, DC Blowers, DC Impellers, Fan Trays, Weather Resistant and Wet Location Fans and Blowers	
 OHMITE www.ohmite.com	Resistors including Modified or fully custom, Wirewound, Wire Element, Thick Film, Thin Film, Ceramic; Variable Voltage Controls (Potentiometers, Rheostats, Tap Switches); Heatsinks, Custom heater assemblies	Allied, Digi-Key, Future, Hughes-Peters, Master, Mouser, Newark, TTI
 OMRON <small>Electronic Components</small> www.components.omron.com	Relay, switch, connector and sensor types including advanced devices and module solutions to suit a variety of application needs in factory automation, mobility, energy management, healthcare and office/home appliances	
 SII <small>Seiko Instruments Inc</small> www.sii.co.jp/en/quartz	Seiko Instruments is a leading global manufacturer of 32 KHz Crystals	
 Telink www.telink-semi.com	Bluetooth Low Energy and Multi-Mode SoCs, Zigbee SoCs, 2.4G SoCs	N/A
 ThreeFive <small>DISPLAYS</small> www.threefivedisplays.com	Standard and Custom TFT Displays with and without Touchscreens, Passive LCD Modules, Mono and Full Color OLEDs, Complete Industrial Monitors, and Resistive and Capacitive Touchscreens	
 TTM Technologies <small>Thru-Hole and Microelectronics Solutions</small> www.ttmtech.com	PCB, Backplane, and Electromechanical Solutions, including Advanced HDI; Flex, Rigi-Flex, and Flex Assemblies; High Layer Count and Large Format; Specialty RF and Microwave PCB Products; IC Substrates	N/A

Why EAS Sales?

TEAM

Our team of sales representatives and field engineers possess unparalleled experience, skill and expertise and are committed to innovation, delivery and customer satisfaction.

INNOVATION

We stay on the leading edge of the technology market through continuing education, industry forums and our own thirst for leadership. EAS Sales uses advanced software tools for rapid response.

REPUTATION

Thousands of customers rely on our exceptional ability to deliver technology solutions and our reputation speaks volumes in our region and across the nation.

VALUE PROPOSITION

- Marketplace knowledge
- Long-term stability with our customers
- Largest electronic component sales force in Midwest and Great Lakes regions
- Applications engineering talent: Proven experience to assist customers with their designs and help propose leading-edge technologies as well as commodity products
- Information systems expertise: Majority of our time is spent with customers on projects and designs
- Customer program and product management experience
- Excellent customer relationships
- Company stability and ability to weather challenging economic conditions
- Experienced management team
- Ability to adapt: Critical to change with our customers' needs
- Best and most recognized distribution program in the territory
- Best territory coverage

PRODUCT LINE CARD

- Leading-edge Principals provide early access to design cycles
- Strong distribution presence
- Total solutions provider
- Vendor reduction by working with one source for many components
- Enables strong and deep resources to support our customers

PROUD MEMBER OF ERA AND ECIA

