

EAS Sales
Mel Foster Company
eassales.com

Best in Class Manufacturers' Representative Company
Serving the Electronics Industry Since 1924

EAS, a division of Mel Foster Company, is a 100% employee-owned, customer-focused electronics manufacturers' representative serving OEM, distributor and CEM customers with sales resources in Northern Illinois and Southern Wisconsin.



EAS Sales was acquired by the Mel Foster Company in 2010, one of the most respected technology manufacturer representatives in the United States. The Mel Foster Company has global partnerships with top-tier manufacturers and distributors in a wide range of applications.

As a technology products and service leader, our mission is to deliver innovative solutions to our customers, principals and partners through engaged, knowledgeable employees.

Suppliers

Principal

Products

Distribution Partners



www.3Mconnectors.com

Internal and External Twin Axial Cable Assemblies, Round Conductor Flat Cables, Wire-to-Board Connectors, Input/Output Connectors, Wire-to- Wire Connectors, Board-to-Board Connectors

Allied, Arrow, Avnet, Digi-Key, Heilind, Mouser, Newark, TTI



www.ablicinc.com

Power Management IC's, EEPROMs, Low Power Op-Amps, Temperature Sensors, Comparators

Avnet, Digi-Key, Master, Mouser



www.amd.com

Embedded Processors (EPYC, Ryzen, R-Series, G-Series), Embedded Graphics (Radeon Ultra-High Performance, Radeo High Performance, Radeon Power-Efficient), and Application Specific Solutions

Arrow, Avnet, Synnex



www.qats.com

Advanced Thermal Solutions, Inc. (ATS) is a complete thermal solutions provider. ATS manufactures more than 5,000 types of high and ultra-performance heat sinks. They offer industry-leading liquid cooling solutions, the broadest off-the-shelf Heat Pipeline on the market, expert consulting and design services, research quality test equipment, and leading-edge R&D.



www.azdisplays.com

AZ Displays offers a broad range of standard character and graphics LCD modules, color TFTs, OLEDs, custom modules and value-added services designed for the industrial OEM market



www.azettler.com

American Zettler provides AC and DC relays for applications, including telecommunications systems, computer peripheral and office automation equipment, home appliances, security systems, test and measurement devices, and industrial controls.



www.apexanalog.com

Apex Microtechnology manufacturers High Voltage and High Current Operational Amplifiers, PWM Amplifiers, Sine Wave References



www.azoteq.com

ProxSense Capacitive Touch, ProxFusion Sensor Array, LightSense LED Switches, PowerSense LED Controller IC

Digi-Key, Future, Mouser



www.cinch.com

Connector brands including Johnson, Semflex, Stratos, Trompeter, and Midwest Microwave with products including Coax Connectors and Adaptors, Attenuators, Plugs and Jacks, RF and Microwave Interconnect and Assemblies, Mil/Aero Optical Components, Terminations and Couplers, ModICE Enclosures

Allied, Arrow, Avnet, Digi-Key, Heilind, Mouser, Master, Newark, Richardson, PEI Genesis



www.cde.com

Cornell Dubilier is a leading manufacturer of Aluminum Electrolytic, Mica Capacitors, AC Film Capacitors, and DC Film Capacitors



www.dialight.com

Dialight manufactures LED Panel Indicators, Thru hole and SMT Circuit Board Indicators, LED Light Pipes, and LED Lighting Solutions



www.diodes.com

Products include MOSFETs, Diodes, Rectifiers, Transistors, Protection Devices, Gate Drivers, AC/DC and DC/DC Convertors, Switching Regulators, LED Drivers, Hall Sensors, LDOs, Logic Devices, Motor Controllers, USB Switches, USB Chargers IC, Audio Solutions, PCIe Switches, PCIe/PCI Bridges, Analog Switches, Bus Switches, Protocol Switches, Display Interface Switches, Buffers, Level Shifters, UART, LVDS, Clocks and Timing Solutions

Principal

Products

Distribution Partners



EAO Corporation is a global technology leader and manufacturer of Human Machine (HMI) Systems and Components serving the transportation, machinery, heavy-duty, lifting and moving, specialty vehicle, medical and automotive markets.



Eurotech is a provider of Embedded Boards, IoT/M2M Components and Solutions, Software and Solution Design Services, People/Passenger Counters, Facial Recognition Systems, Rugged Mobile and Stationary Computers, Portable and Body Worn Computers.



Faraday Technology is a leading designer/manufacturer of Mixed Signal ASICs and SoCs

www.faraday-tech.com/en/content/index



Illinois Capacitor, now wholly owned by Cornell Dubilier, supplies Aluminum Electrolytic, Metalized Film, Power Film, Supercapacitors (Ultra Capacitors)

www.illinoiscapacitor.com



InnoSent is one of the leading suppliers of radar technology for automotive and industrial markets with standard products and customer specific solutions.

www.innosent.de/en



Embedded Memory Products, including eMMC, MCP, mSATA, M.2 SATA, microSD and DRAM

Arrow, Avnet, Future

www.kingston.com



Expertise Applied | Answers Delivered

Fuses; PolySwitch PTC Fuses; Varistors; Gas Discharge Tubes (GDTs); SIDACTor® Devices; Silicon Protection Array (SPA) Devices; Thyristors; TVS Diodes; PulseGuard® ESD Suppressors; Reed Switches, Relays, and Sensors

Arrow, Digi-Key, Future, Hughes-Peters, Marsh, Mouser, Newark, TTI

www.littelfuse.com



Murata is a global leader in the design, manufacturing and supply of advanced electronic materials, leading-edge electronic components, and multi-functional, high-density modules

www.murata.com



www.nidec-copal-electronics.com/us

Nidec manufactures switches, pressure sensing units, pressure gauges, micro turbo blower, brushless DC fans, encoders, potentiometers, liquid leak sensors, joystick encoders, DC geared motors and pressure switches.



www.nmbtc.com

NMB produces AC and DC Axial Fans, DC Blowers, DC Impellers, Fan Trays, Weather Resistant and Wet Location Fans and Blowers



www.ohmite.com

Resistors including Modified or fully custom, Wirewound, Wire Element, Thick Film, Thin Film, Ceramic; Variable Voltage Controls (Potentiometers, Rheostats, Tap Switches); Heatsinks, Custom heater assemblies

Allied, Digi-Key, Future, Hughes-Peters, Master, Mouser, Newark, TTI



Seiko Instruments Inc.

www.sii.co.jp/en/quartz

Seiko Instruments is a leading global manufacturer of 32 KHz Crystals



www.sensirion.com

Environmental Sensors including Humidity, Temperature, Gas, MOX Gas, Particulate Matter, Carbon Dioxide. Flow Sensors including Liquid, Gas, and Differential Pressure

Arrow, Digi-Key, Future, Mouser, Newark, Rutronik



www.telink-semi.com

Bluetooth Low Energy and Multi-Mode SoCs, Zigbee SoCs, 2.4G SoCs

N/A



www.ttmtech.com

PCB, Backplane, and Electromechanical Solutions, including Advanced HDI; Flex, Rigi-Flex, and Flex Assemblies; High Layer Count and Large Format; Specialty RF and Microwave PCB Products; IC Substrates

N/A



www.zettlermagnetics.com

Zettler Magnetics Manufactures Standard and Custom 50/60 Hz Power Transformers and Epoxy Sealed Power Transformers, Open Frame and Low Profile Power Transformers, SMPS Switching Transformers and Chokes, Toroids for Current Sensing, Zero Phase Current Sensor, Current Transformers, PFC Chokes and Large Power Line Filter Inductors

Why EAS Sales?

TEAM

Our team of sales representatives and field engineers possess unparalleled experience, skill and expertise and are committed to innovation, delivery and customer satisfaction.

INNOVATION

We stay on the leading edge of the technology market through continuing education, industry forums and our own thirst for leadership. EAS Sales uses advanced software tools for rapid response.

REPUTATION

Thousands of customers rely on our exceptional ability to deliver technology solutions and our reputation speaks volumes in our region and across the nation.

VALUE PROPOSITION

- Marketplace knowledge
- Long-term stability with our customers
- Largest electronic component sales force in Midwest and Great Lakes regions
- Applications engineering talent: Proven experience to assist customers with their designs and help propose leading-edge technologies as well as commodity products
- Information systems expertise: Majority of our time is spent with customers on projects and designs
- Customer program and product management experience
- Excellent customer relationships
- Company stability and ability to weather challenging economic conditions
- Experienced management team
- Ability to adapt: Critical to change with our customers' needs
- Best and most recognized distribution program in the territory
- Best territory coverage

PRODUCT LINE CARD

- Leading-edge Principals provide early access to design cycles
- Strong distribution presence
- Total solutions provider
- Vendor reduction by working with one source for many components
- Enables strong and deep resources to support our customers

PROUD MEMBER OF ERA AND ECIA

